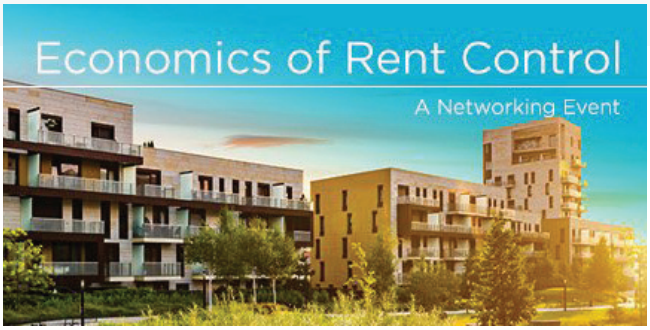
Caravan Connection

Promote & Market Your Listings

Issue #64

The Trusted Voice of San Diego Real Estate | 4845 Ronson Court, San Diego, CA 92111 | July 2018

Upcoming Events



10 JUL

Economics of Rent Control

Tuesday, July 10, 2018 • 4:30 pm - 7:00 pm

Ballast Point Miramar

9045 Carroll Way, San Diego, CA 92121

Hear from a panel of experts on the timely subject of rent control - what is is, what the economic data tells us, and what the reality is for renters, property owners, investors, and city government. Enjoy great brews, appetizers, and conversation at this event at Ballast Point Miramar.

REGISTER: www.sdar.com/rentcontrol

Certified Int'l Property Specialist

11-17 JUL

July 11, 12, 13, 16 & 17, 2018 • 9:00 am - 4:30 pm

Kearny Mesa Service Center - 4845 Ronson Court

Become a global real estate professional and a resource to your clients in the unique aspects of international real estate. The Institute is a focused 5-day program that incorporates the vital elements of transnational transactions. Attendees study currency and exchange rate issues, cultural exchange factors, regional market conditions, investment performance, and tax and legal issues.

REGISTER: www.sdar.com/education

Professional Development Courses

All About Disclosures
Thursday, July 12, 9:00 am - 12:00 pm (Kearny Mesa)

Transaction Talk Workshop
Thursday, July 19, 9:00 am - 12:00 pm (Kearny Mesa)

Military Relocation Professional
Tuesday, July 24, 9:00 am - 5:00 pm (Kearny Mesa)

REGISTER: www.sdar.com/education

Member Perk of the Month

Proxio

Connecting the world of real estate™

Proxio's real estate sales platform promotes your inventory and digital marketing materials to hundreds of thousands of agents, resulting in faster sales.

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www.sdar.com/proxio

DEL MAR REALTOR® CARAVAN

EVERY TUESDAY

Attend the Del Mar Brokers Caravan on Tuesdays!

PITCH: 8:15 am - 10:20 am **CARAVAN TOUR:** 1:00 pm - 4:00 pm
Solana Beach Service Center - 981 Lomas Santa Fe, Suite E, Solana Beach

Refreshments, fun, prizes and networking are included!
Listings can be submitted weekly until Monday at 2:00 p.m.
Submit your listings to Paragon MLS Tour #G702D1 and then e-mail your listing (via Sandicor) to pitch@delmarcaravan.com.
More information: www.delmarcaravan.com

CARAVAN 702 DISTRICT 1 INCLUDES:
Del Mar, Rancho Santa Fe, Carmel Valley, Solana Beach, Santa Luz & San Diego
(92014, 92075, 92067, 92091, 92127, 92130)

CALENDAR

TO REGISTER FOR CLASSES OR EVENTS, VISIT SDAR.COM

July 2018

Greater San Diego Association of REALTORS®

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4 SDAR Service Centers Closed Independence Day	5	6	7
8	9 New Member Orientation 8:30 am–2:30 pm (Kearny Mesa)	10 MLS Paragon Training 9:00 am–4:30 pm (Kearny Mesa)	11 Certified International Property Specialist (Day 1) 9:00 am–4:30 pm (Kearny Mesa) Staying Out of Court 9:30 am–11:30 am (Solana Beach)	12 Certified International Property Specialist (Day 2) 9:00 am–4:30 pm (Kearny Mesa) C.A.R. All About Disclosures 9:00 am–12:00 pm (Kearny Mesa) Paragon Tips & Tricks 9:00 am–12:00 pm (Coronado) YPN Sunset Soiree 5:00 pm–8:00 pm (Location TBA)	13 Certified International Property Specialist (Day 3) 9:00 am–4:30 pm (Kearny Mesa)	14
15	16 Certified International Property Specialist (Day 4) 9:00 am–4:30 pm (Kearny Mesa)	17 Certified International Property Specialist (Day 5) 9:00 am–4:30 pm (Kearny Mesa) MLS Paragon Training 9:00 am–4:30 pm (Kearny Mesa)	18 Paragon Tips & Tricks 9:00 am–12:00 pm (Carlsbad)	19 Transaction Talk Workshop 9:00 am–12:00 pm (Kearny Mesa)	20	21
22	23	24 Military Relocation Professional 9:00 am–5:00 pm (Kearny Mesa)	25 Real Estate Scripts Don't Work... Find Out What Does Work 10:00 am–12:00 pm (Kearny Mesa)	26	27 MLS Rules & Regulations 9:30 am–11:00 am (Kearny Mesa)	28
29	30	31	All classes/events subject to change or cancellation			

Committee Meetings

5	Government Affairs 9:00 am – 11:00 am
5	Young Professionals Network 1:00 pm – 2:00 pm
9	Housing Opportunities 10:00 am – 12:00 pm
10	CREA Board of Directors (Coronado Service Center) 1:00 pm – 2:00 pm
11	Grievance 9:00 am – 11:00 am
11	Risk Management 12:00 pm - 2:00 pm
12	Commercial Alliance (CRASD) 9:00 am – 10:30 am
13	REALTORS® Political Affairs 9:30 am – 11:30 am
19	Education 11:00 am – 1:00 pm
25	Budget & Assets 11:00 am – 1:00 pm
26	Membership & Business Tech. 1:30 pm – 3:30 pm
27	Executive 8:30 am – 9:30 am
27	SDAR Board of Directors 9:30 am – 11:30 am
27	International Real Estate 1:00 pm – 2:00 pm

Service Center Locations

Carlsbad Service Center • 1850 Marron Road, Suite 104, Carlsbad, CA 92008 • (858) 715-8065

Coronado Service Center • 120 C Avenue, Suite 140, Coronado, CA 92118 • (858) 715-8068

East County Service Center • 220 West Main St., Suite 103, El Cajon, CA 92020 • (858) 715-8069

Kearny Mesa Service Center • 4845 Ronson Court, San Diego, CA 92111 • (858) 715-8000

Rancho Bernardo Service Center • 16383 Bernardo Center Dr., San Diego, CA 92128 • (858) 715-8067

Solana Beach Service Center • 981 Lomas Santa Fe Ste. E, Solana Beach, CA 92075 • (858) 715-8061

South County Service Center • 300 East H Street, Suite 1001, Chula Vista, CA 91910 • (858) 715-8062