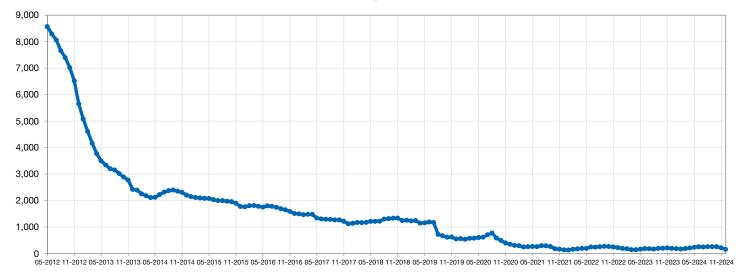
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Inventory of Lender-Mediated Properties in San Diego County

December 2024

New Listings in San Diego County increased 3.6 percent to 1,361

- Traditional New Listings increased 6.0 percent to 1,302
- Lender-mediated New Listings decreased 31.4 percent to 59
- Share of New Listings that were lender-mediated fell to 4.3 percent

Closed Sales were up 23.1 percent to 1,720

- Traditional Closed Sales were up 24.4 percent to 1,636
- Lender-mediated Closed Sales were up 2.4 percent to 84
- Share of Closed Sales that were lender-mediated fell to 4.9 percent

The overall Median Sales Price rose 5.4 percent to \$880,000

- The traditional Median Sales Price rose 5.4 percent to \$885,000
- The lender-mediated Median Sales Price rose 7.1 percent to \$797,500

| Inventory of Homes for Sale | 2 |
|-------------------------------------|---|
| New Listings & Closed Sales | 3 |
| Median Sales Price & Days on Market | 4 |
| Inventory & Closed Sales by Area | 5 |
| Median Sales Price by Area | 8 |

Explanation of Methodology

A property is considered to be "lender-mediated" when properties are those marked in the San Diego MLS with the following: Call Agent; Court Approval Required; Deed Restricted Program; Estate; HAP (Home Assistance Program); HUD (Housing and Urban Development); NOD Filed/Foreclosure Pending; Need Short Sale – No Lender Knowledge; Other/Remarks; Pre SS Pkg submitted to lenders(s), ready to consider offers; Probate Subject to Overbid; REO; Short Sale Approved. This list may be adjusted at any time. Residential activity only. Total Market is not necessarily a sum of traditional and lender-mediated activity, as some lender-mediated homes can be listed both as foreclosure and short sale.



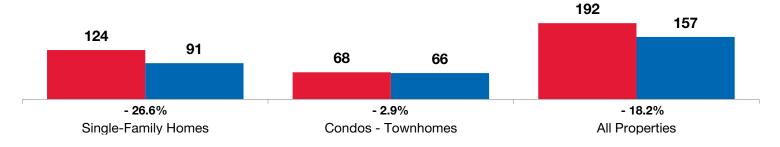
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Inventory of Homes for Sale

| | Lend | ler-Med | iated | Traditional Total Market | | | [:] Lender- d Activity | | | | |
|---------------------|---------|---------|---------|--------------------------|---------|---------|------------------------------------|---------|---------|---------|---------|
| | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 |
| Single-Family Homes | 124 | 91 | - 26.6% | 1,598 | 1,911 | + 19.6% | 1,722 | 2,002 | + 16.3% | 7.2% | 4.5% |
| Condos - Townhomes | 68 | 66 | - 2.9% | 988 | 1,321 | + 33.7% | 1,056 | 1,387 | + 31.3% | 6.4% | 4.8% |
| All Properties | 192 | 157 | - 18.2% | 2,586 | 3,232 | + 25.0% | 2,778 | 3,389 | + 22.0% | 6.9% | 4.6% |

Lender-Mediated Inventory by Property Type

■ 12-2023 ■ 12-2024

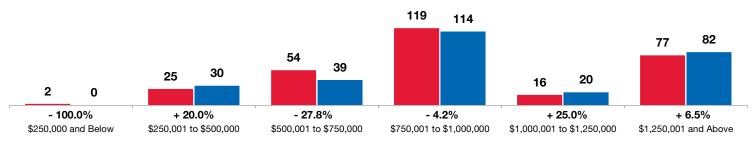


Inventory by Price Range

| | Lend | ler-Med | iated | т | Traditional | | | otal Marl | ket | | f Lender- d Activity |
|----------------------------|---------|---------|----------|---------|-------------|---------|---------|-----------|---------|---------|-------------------------|
| | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 |
| \$250,000 and Below | 2 | 0 | - 100.0% | 18 | 16 | - 11.1% | 20 | 16 | - 20.0% | 10.0% | 0.0% |
| \$250,001 to \$500,000 | 25 | 30 | + 20.0% | 264 | 403 | + 52.7% | 289 | 433 | + 49.8% | 8.7% | 6.9% |
| \$500,001 to \$750,000 | 54 | 39 | - 27.8% | 594 | 856 | + 44.1% | 648 | 895 | + 38.1% | 8.3% | 4.4% |
| \$750,001 to \$1,000,000 | 119 | 114 | - 4.2% | 1,565 | 2,190 | + 39.9% | 1,684 | 2,304 | + 36.8% | 7.1% | 4.9% |
| \$1,000,001 to \$1,250,000 | 16 | 20 | + 25.0% | 315 | 488 | + 54.9% | 331 | 508 | + 53.5% | 4.8% | 3.9% |
| \$1,250,001 and Above | 77 | 82 | + 6.5% | 1,245 | 1,531 | + 23.0% | 1,322 | 1,613 | + 22.0% | 5.8% | 5.1% |
| All Prices | 192 | 157 | - 18.2% | 2,586 | 3,232 | + 25.0% | 2,778 | 3,389 | + 22.0% | 6.9% | 4.6% |

Lender-Mediated Inventory by Price Range

12-2023 12-2024





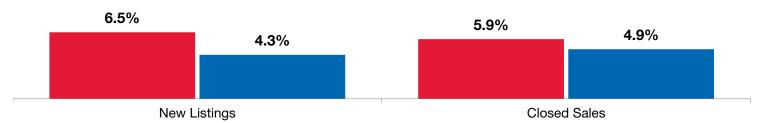
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New Listings and Closed Sales

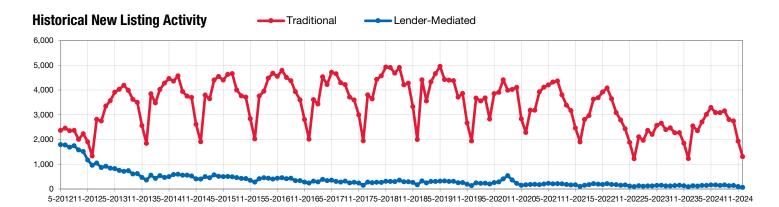
| | Lenc | ler-Med | iated | Т | Traditional Total Market | | Share of Lender- Mediated Activity | | | | |
|--------------|---------|---------|---------|---------|--------------------------|---------|---------------------------------------|---------|---------|---------|---------|
| | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 |
| New Listings | 86 | 59 | - 31.4% | 1,228 | 1,302 | + 6.0% | 1,314 | 1,361 | + 3.6% | 6.5% | 4.3% |
| Closed Sales | 82 | 84 | + 2.4% | 1,315 | 1,636 | + 24.4% | 1,397 | 1,720 | + 23.1% | 5.9% | 4.9% |

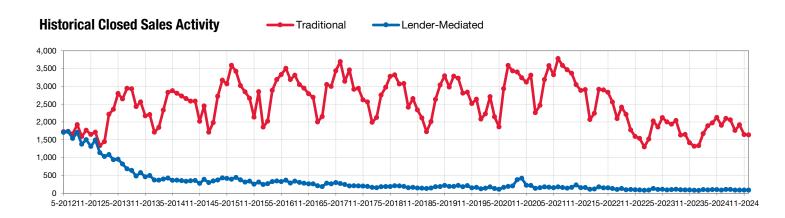
12-2023

Share of Activity that was Lender-Mediated



12-2024







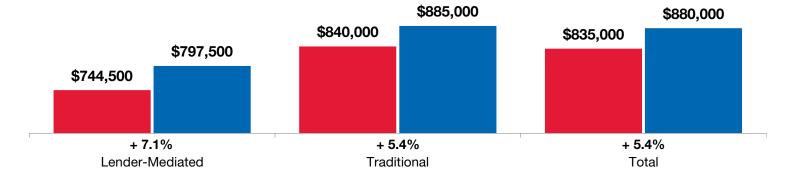
A RESEARCH TOOL PROVIDED BY THE GREATER SAN DIEGO ASSOCIATION OF REALTORS®

Median Sales Price

| | Lene | der-Media | ted | - | Fraditional | | Т | otal Marke | t |
|---------------------|-----------|-----------|---------|-----------|-------------|--------|-----------|-------------|--------|
| | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 | +/- |
| Single-Family Homes | \$800,000 | \$900,000 | + 12.5% | \$950,000 | \$1,023,500 | + 7.7% | \$945,000 | \$1,010,000 | + 6.9% |
| Condos - Townhomes | \$567,500 | \$530,000 | - 6.6% | \$652,500 | \$661,000 | + 1.3% | \$650,000 | \$660,000 | + 1.5% |
| All Properties | \$744,500 | \$797,500 | + 7.1% | \$840,000 | \$885,000 | + 5.4% | \$835,000 | \$880,000 | + 5.4% |

Change in Median Sales Price for All Properties

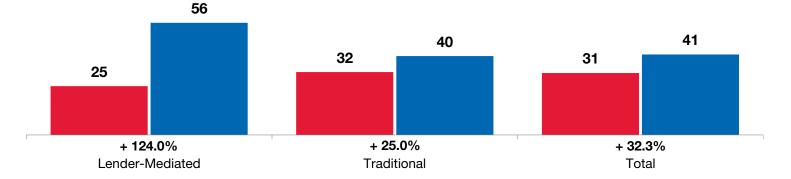
■ 12-2023 ■ 12-2024



Days on Market Until Sale

| | Len | der-Media | ated | - | Traditional | | | Total Market | | |
|---------------------|---------|-----------|----------|---------|-------------|---------|---------|--------------|---------|--|
| | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 | +/- | 12-2023 | 12-2024 | +/- | |
| Single-Family Homes | 27 | 59 | + 118.5% | 32 | 39 | + 21.9% | 31 | 40 | + 29.0% | |
| Condos - Townhomes | 20 | 51 | + 155.0% | 31 | 40 | + 29.0% | 31 | 41 | + 32.3% | |
| All Properties | 25 | 56 | + 124.0% | 32 | 40 | + 25.0% | 31 | 41 | + 32.3% | |

Change in Days on Market Until Sale for All Properties



12-2023

12-2024



Inventory and Closed Sales by Area Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated sales.

| | Invento | ry for Decembe | er 2024 | | ales for Januar gh December 2 | | | |
|--------------------------------|-----------------|---------------------|---------|-----------------|----------------------------------|-------|--|--|
| | Total Market | Lender- Mediated | Share | Total Market | Lender- Mediated | Share | | |
| 91901 – Alpine | 28 | 1 | 3.6% | 165 | 5 | 3.0% | | |
| 91902 – Bonita | 24 | 1 | 4.2% | 134 | 3 | 2.2% | | |
| 91905 – Boulevard | 5 | 0 | 0.0% | 11 | 1 | 9.1% | | |
| 91906 – Campo | 12 | 1 | 8.3% | 54 | 5 | 9.3% | | |
| 91910 – Chula Vista North | 33 | 5 | 15.2% | 297 | 13 | 4.4% | | |
| 91911 – Chula Vista South | 23 | 3 | 13.0% | 303 | 14 | 4.6% | | |
| 91913 – Chula Vista – Eastlake | 49 | 2 | 4.1% | 403 | 11 | 2.7% | | |
| 91914 – Chula Vista NE | 15 | 2 | 13.3% | 136 | 8 | 5.9% | | |
| 91915 – Chula Vista SE | 26 | 1 | 3.8% | 273 | 6 | 2.2% | | |
| 91916 – Descanso | 6 | 0 | 0.0% | 26 | 2 | 7.7% | | |
| 91917 – Dulzura | 0 | 0 | | 6 | 0 | 0.0% | | |
| 91931 – Guatay | 0 | 0 | | 2 | 0 | 0.0% | | |
| 91932 – Imperial Beach | 40 | 5 | 12.5% | 167 | 15 | 9.0% | | |
| 91934 – Jacumba | 5 | 0 | 0.0% | 12 | 0 | 0.0% | | |
| 91935 – Jamul | 23 | 1 | 4.3% | 72 | 3 | 4.2% | | |
| 91941 – La Mesa, Mount Helix | 29 | 3 | 10.3% | 261 | 10 | 3.8% | | |
| 91942 – La Mesa, Grossmont | 28 | 1 | 3.6% | 300 | 18 | 6.0% | | |
| 91945 – Lemon Grove | 24 | 1 | 4.2% | 181 | 14 | 7.7% | | |
| 91948 – Mount Laguna | 1 | 0 | 0.0% | 17 | 1 | 5.9% | | |
| 91950 – National City | 34 | 3 | 8.8% | 116 | 8 | 6.9% | | |
| 91962 – Pine Valley | 10 | 1 | 10.0% | 31 | 0 | 0.0% | | |
| 91963 – Potrero | 3 | 0 | 0.0% | 8 | 0 | 0.0% | | |
| 91977 – Spring Valley | 57 | 5 | 8.8% | 430 | 26 | 6.0% | | |
| 91978 – Rancho San Diego | 5 | 0 | 0.0% | 68 | 1 | 1.5% | | |
| 92003 – Bonsall | 20 | 1 | 5.0% | 70 | 1 | 1.4% | | |
| 92004 – Borrego Springs | 43 | 1 | 2.3% | 81 | 2 | 2.5% | | |
| 92007 – Cardiff | 17 | 1 | 5.9% | 97 | 6 | 6.2% | | |
| 92008 – Carlsbad NW | 57 | 2 | 3.5% | 262 | 6 | 2.3% | | |
| 92009 – Carlsbad SE | 55 | 1 | 1.8% | 486 | 11 | 2.3% | | |
| 92010 – Carlsbad NE | 13 | 1 | 7.7% | 144 | 3 | 2.1% | | |
| 92011 – Carlsbad SW | 11 | 0 | 0.0% | 218 | 5 | 2.3% | | |
| 92014 – Del Mar | 25 | 1 | 4.0% | 161 | 9 | 5.6% | | |
| 92019 – El Cajon | 46 | 1 | 2.2% | 344 | 11 | 3.2% | | |



Inventory and Closed Sales by Area

Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated sales.

| | Inventor | y for Decembe | r 2024 | | ales for Januar gh December 2 | 024 Share 4.7% 3.7% 2.7% 3.9% 3.0% 4.2% 2.7% 1.3% 11.5% | | |
|---|-----------------|---------------------|----------------|-----------------|----------------------------------|---|--|--|
| | Total Market | Lender- Mediated | Share | Total Market | Lender- Mediated | Share | | |
| 92020 – El Cajon | 38 | 2 | 5.3% | 322 | 15 | 4.7% | | |
| 92021 – El Cajon | 36 | 0 | 0.0% | 383 | 14 | 3.7% | | |
| 92024 – Encinitas | 41 | 3 | 7.3% | 414 | 11 | 2.7% | | |
| 92025 – Escondido South | 46 | 1 | 2.2% | 282 | 11 | 3.9% | | |
| 92026 – Escondido North | 68 | 1 | 1.5% | 428 | 13 | 3.0% | | |
| 92027 – Escondido East | 49 | 1 | 2.0% | 334 | 14 | 4.2% | | |
| 92028 – Fallbrook | 122 | 1 | 0.8% | 552 | 15 | 2.7% | | |
| 92029 – Escondido West | 23 | 0 | 0.0% | 157 | 2 | 1.3% | | |
| 92036 – Julian | 32 | 2 | 6.3% | 78 | 9 | 11.5% | | |
| 92037 – La Jolla | 113 | 7 | 6.2% | 536 | 33 | 6.2% | | |
| 92040 – Lakeside | 44 | 2 | 4.5% | 313 | 15 | 4.8% | | |
| 92054 - Oceanside South | 60 | 3 | 5.0% | 378 | 21 | 5.6% | | |
| 92056 – Oceanside East | 80 | 3 | 3.8% | 586 | 22 | 3.8% | | |
| 92057 – Oceanside North | 65 | 3 | 4.6% | 597 | 30 | 5.0% | | |
| 92058 – Oceanside (Central) | 15 | 1 | 6.7% | 129 | 7 | 5.4% | | |
| 92059 – Pala | 0 | 0 | | 2 | 0 | 0.0% | | |
| 92060 – Palomar Mountain | 5 | 0 | 0.0% | 11 | 0 | 0.0% | | |
| 92061 – Pauma Valley | 11 | 0 | 0.0% | 24 | 3 | 12.5% | | |
| 92064 – Poway | 42 | 0 | 0.0% | 356 | 17 | 4.8% | | |
| 92065 – Ramona | 59 | 3 | 5.1% | 347 | 10 | 2.9% | | |
| 92066 – Ranchita | 3 | 0 | 0.0% | 5 | 1 | 20.0% | | |
| 92067 – Rancho Santa Fe | 69 | 4 | 5.8% | 153 | 8 | 5.2% | | |
| 92069 – San Marcos South | 32 | 0 | 0.0% | 253 | 6 | 2.4% | | |
| 92070 – Santa Ysabel | 4 | 0 | 0.0% | 8 | 0 | 0.0% | | |
| 92071 – Santee | 46 | 4 | 8.7% | 540 | 25 | 4.6% | | |
| 92075 – Solana Beach | 26 | 0 | 0.0% | 141 | 9 | 6.4% | | |
| 92078 – San Marcos South | 47 | 0 | 0.0% | 462 | 12 | 2.6% | | |
| 92081 – Vista South | 27 | 0 | 0.0% | 278 | 15 | 5.4% | | |
| 92082 – Valley Center | 63 | 2 | 3.2% | 189 | 6 | 3.2% | | |
| 92083 – Vista West | 18 | 2 | 0.2 % 11.1% | 176 | 6 | 3.4% | | |
| 92083 – Vista West 92084 – Vista East | 48 | 3 | 6.3% | 296 | 11 | 3.4% | | |
| 92086 – Warner Springs | 7 | 0 | 0.0% | 9 | 0 | 0.0% | | |
| 92000 – Warner Springs 92091 – Rancho Santa Fe | | | | | | | | |
| 52051 - Maricho Santa Fe | 10 | 1 | 10.0% | 52 | 8 | 15.4% | | |



Inventory and Closed Sales by Area

Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated sales.

| | Inventor | y for Decembe | r 2024 | | ales for Januar gh December 2 | - |
|--------------------------------------|-----------------|---------------------|--------|-----------------|----------------------------------|-------|
| | Total Market | Lender- Mediated | Share | Total Market | Lender- Mediated | Share |
| 92101 – Downtown | 174 | 7 | 4.0% | 603 | 28 | 4.6% |
| 92102 – Golden Hills | 28 | 3 | 10.7% | 148 | 10 | 6.8% |
| 92103 – Hillcrest, Mission Hills | 68 | 6 | 8.8% | 336 | 16 | 4.8% |
| 92104 – North Park | 38 | 2 | 5.3% | 268 | 14 | 5.2% |
| 92105 – City Heights | 28 | 4 | 14.3% | 237 | 16 | 6.8% |
| 92106 – Point Loma | 38 | 2 | 5.3% | 172 | 11 | 6.4% |
| 92107 – Ocean Beach | 23 | 2 | 8.7% | 197 | 19 | 9.6% |
| 92108 – Mission Valley | 43 | 1 | 2.3% | 279 | 22 | 7.9% |
| 92109 – Pacific Beach, Mission Beach | 63 | 4 | 6.3% | 324 | 25 | 7.7% |
| 92110 – Morena | 38 | 0 | 0.0% | 194 | 10 | 5.2% |
| 92111 – Linda Vista | 31 | 1 | 3.2% | 288 | 21 | 7.3% |
| 92113 – Logan Heights | 20 | 1 | 5.0% | 101 | 8 | 7.9% |
| 92114 – Encanto | 39 | 3 | 7.7% | 296 | 25 | 8.4% |
| 92115 – College | 42 | 1 | 2.4% | 389 | 28 | 7.2% |
| 92116 – Kensington, Normal Heights | 44 | 1 | 2.3% | 240 | 20 | 8.3% |
| 92117 – Clairemont | 45 | 0 | 0.0% | 399 | 17 | 4.3% |
| 92118 – Coronado | 74 | 8 | 10.8% | 247 | 17 | 6.9% |
| 92119 – San Carlos | 29 | 3 | 10.3% | 280 | 13 | 4.6% |
| 92120 – Allied Gardens, Del Cerro | 30 | 1 | 3.3% | 309 | 16 | 5.2% |
| 92121 – Sorrento Valley | 7 | 1 | 14.3% | 34 | 1 | 2.9% |
| 92122 – University City | 44 | 1 | 2.3% | 266 | 11 | 4.1% |
| 92123 – Serra Mesa | 20 | 1 | 5.0% | 192 | 10 | 5.2% |
| 92124 - Tierrasanta | 11 | 0 | 0.0% | 164 | 4 | 2.4% |
| 92126 – Mira Mesa | 37 | 3 | 8.1% | 392 | 26 | 6.6% |
| 92127 – Rancho Bernardo West | 39 | 1 | 2.6% | 418 | 19 | 4.5% |
| 92128 – Rancho Bernardo East | 61 | 2 | 3.3% | 598 | 39 | 6.5% |
| 92129 – Penasquitos | 25 | 0 | 0.0% | 337 | 7 | 2.1% |
| 92130 – Carmel Valley | 40 | 2 | 5.0% | 381 | 12 | 3.1% |
| 92131 – Scripps Ranch | 25 | 0 | 0.0% | 285 | 10 | 3.5% |
| 92139 – Paradise Hills | 15 | 1 | 6.7% | 176 | 12 | 6.8% |
| 92154 – Nestor | 39 | 0 | 0.0% | 383 | 24 | 6.3% |
| 92173 – San Ysidro | 13 | 1 | 7.7% | 51 | 3 | 5.9% |



Median Sales Price by Area

| | Len | der-Mediated | l | | Traditional | |
|--------------------------------|----------------------------|----------------------------|----------|----------------------------|----------------------------|---------|
| | 01-2023 through 12-2023 | 01-2024 through 12-2024 | +/- | 01-2023 through 12-2023 | 01-2024 through 12-2024 | +/- |
| 91901 – Alpine | \$797,500 | \$654,900 | - 17.9% | \$886,500 | \$970,000 | + 9.4% |
| 91902 – Bonita | \$925,500 | \$1,000,000 | + 8.0% | \$1,028,000 | \$1,130,000 | + 9.9% |
| 91905 – Boulevard | \$470,000 | \$240,000 | - 48.9% | \$461,000 | \$352,500 | - 23.5% |
| 91906 – Campo | \$410,000 | \$415,000 | + 1.2% | \$487,500 | \$475,000 | - 2.6% |
| 91910 – Chula Vista North | \$675,000 | \$765,000 | + 13.3% | \$757,500 | \$790,000 | + 4.3% |
| 91911 – Chula Vista South | \$710,000 | \$647,000 | - 8.9% | \$725,000 | \$762,000 | + 5.1% |
| 91913 – Chula Vista – Eastlake | \$690,000 | \$795,000 | + 15.2% | \$770,000 | \$833,500 | + 8.2% |
| 91914 – Chula Vista NE | \$850,000 | \$965,500 | + 13.6% | \$1,050,000 | \$1,226,250 | + 16.8% |
| 91915 – Chula Vista SE | \$680,000 | \$840,000 | + 23.5% | \$750,500 | \$775,000 | + 3.3% |
| 91916 – Descanso | \$405,000 | \$402,000 | - 0.7% | \$630,000 | \$647,000 | + 2.7% |
| 91917 – Dulzura | \$0 | \$0 | | \$545,000 | \$690,000 | + 26.6% |
| 91931 – Guatay | \$0 | \$0 | | \$0 | \$622,500 | |
| 91932 – Imperial Beach | \$652,500 | \$1,077,000 | + 65.1% | \$824,000 | \$849,750 | + 3.1% |
| 91934 – Jacumba | \$190,000 | \$0 | - 100.0% | \$331,000 | \$317,000 | - 4.2% |
| 91935 – Jamul | \$650,000 | \$664,000 | + 2.2% | \$1,000,000 | \$1,160,000 | + 16.0% |
| 91941 – La Mesa, Mount Helix | \$920,000 | \$1,025,000 | + 11.4% | \$1,000,000 | \$1,025,000 | + 2.5% |
| 91942 – La Mesa, Grossmont | \$735,000 | \$768,750 | + 4.6% | \$724,000 | \$800,000 | + 10.5% |
| 91945 – Lemon Grove | \$630,000 | \$704,000 | + 11.7% | \$690,000 | \$760,000 | + 10.1% |
| 91948 – Mount Laguna | \$0 | \$240,000 | | \$192,000 | \$204,000 | + 6.3% |
| 91950 – National City | \$530,000 | \$558,000 | + 5.3% | \$639,500 | \$695,000 | + 8.7% |
| 91962 – Pine Valley | \$322,000 | \$0 | - 100.0% | \$626,000 | \$620,000 | - 1.0% |
| 91963 – Potrero | \$392,500 | \$0 | - 100.0% | \$562,000 | \$494,500 | - 12.0% |
| 91977 – Spring Valley | \$642,500 | \$649,000 | + 1.0% | \$710,000 | \$749,500 | + 5.6% |
| 91978 – Rancho San Diego | \$843,000 | \$505,000 | - 40.1% | \$725,000 | \$825,000 | + 13.8% |
| 92003 – Bonsall | \$470,000 | \$410,000 | - 12.8% | \$870,000 | \$1,025,000 | + 17.8% |
| 92004 – Borrego Springs | \$310,000 | \$280,500 | - 9.5% | \$329,500 | \$360,000 | + 9.3% |
| 92007 – Cardiff | \$1,215,000 | \$1,657,500 | + 36.4% | \$1,979,000 | \$2,242,000 | + 13.3% |
| 92008 – Carlsbad NW | \$2,387,500 | \$1,406,250 | - 41.1% | \$1,490,000 | \$1,689,025 | + 13.4% |
| 92009 – Carlsbad SE | \$1,122,500 | \$1,449,000 | + 29.1% | \$1,375,000 | \$1,603,000 | + 16.6% |
| 92010 – Carlsbad NE | \$1,207,500 | \$720,000 | - 40.4% | \$1,171,750 | \$1,300,000 | + 10.9% |
| 92011 – Carlsbad SW | \$1,055,000 | \$1,327,000 | + 25.8% | \$1,437,354 | \$1,585,000 | + 10.3% |
| 92014 – Del Mar | \$1,980,000 | \$3,250,000 | + 64.1% | \$2,500,000 | \$2,872,500 | + 14.9% |
| 92019 – El Cajon | \$800,000 | \$605,000 | - 24.4% | \$750,000 | \$807,000 | + 7.6% |



Median Sales Price by Area

| | Len | der-Mediated | I | • | Traditional | |
|-----------------------------|----------------------------|----------------------------|----------|----------------------------|----------------------------|---------|
| | 01-2023 through 12-2023 | 01-2024 through 12-2024 | +/- | 01-2023 through 12-2023 | 01-2024 through 12-2024 | +/- |
| 92020 – El Cajon | \$663,000 | \$725,000 | + 9.4% | \$750,000 | \$775,000 | + 3.3% |
| 92021 – El Cajon | \$685,000 | \$668,500 | - 2.4% | \$715,000 | \$785,000 | + 9.8% |
| 92024 – Encinitas | \$1,550,000 | \$1,425,000 | - 8.1% | \$1,675,000 | \$1,785,000 | + 6.6% |
| 92025 – Escondido South | \$520,400 | \$740,000 | + 42.2% | \$727,500 | \$840,000 | + 15.5% |
| 92026 – Escondido North | \$591,500 | \$778,800 | + 31.7% | \$775,000 | \$851,000 | + 9.8% |
| 92027 – Escondido East | \$705,000 | \$766,000 | + 8.7% | \$725,000 | \$780,000 | + 7.6% |
| 92028 – Fallbrook | \$700,000 | \$730,000 | + 4.3% | \$855,000 | \$875,000 | + 2.3% |
| 92029 – Escondido West | \$1,037,625 | \$1,240,000 | + 19.5% | \$1,200,000 | \$1,345,000 | + 12.1% |
| 92036 – Julian | \$582,500 | \$405,000 | - 30.5% | \$582,000 | \$645,000 | + 10.8% |
| 92037 – La Jolla | \$2,700,000 | \$2,500,000 | - 7.4% | \$1,899,900 | \$2,250,000 | + 18.4% |
| 92040 – Lakeside | \$687,500 | \$735,000 | + 6.9% | \$765,000 | \$800,000 | + 4.6% |
| 92054 – Oceanside South | \$895,500 | \$1,600,000 | + 78.7% | \$1,068,500 | \$1,150,000 | + 7.6% |
| 92056 – Oceanside East | \$582,500 | \$800,000 | + 37.3% | \$810,304 | \$875,000 | + 8.0% |
| 92057 – Oceanside North | \$510,000 | \$580,000 | + 13.7% | \$717,500 | \$745,000 | + 3.8% |
| 92058 – Oceanside (Central) | \$805,000 | \$680,000 | - 15.5% | \$699,900 | \$702,500 | + 0.4% |
| 92059 – Pala | \$0 | \$0 | | \$0 | \$957,500 | |
| 92060 – Palomar Mountain | \$0 | \$0 | | \$500,000 | \$377,500 | - 24.5% |
| 92061 – Pauma Valley | \$0 | \$550,000 | | \$697,500 | \$685,000 | - 1.8% |
| 92064 – Poway | \$905,000 | \$980,000 | + 8.3% | \$1,150,000 | \$1,300,000 | + 13.0% |
| 92065 – Ramona | \$502,000 | \$730,000 | + 45.4% | \$775,000 | \$800,000 | + 3.2% |
| 92066 – Ranchita | \$0 | \$399,000 | | \$425,000 | \$560,000 | + 31.8% |
| 92067 – Rancho Santa Fe | \$3,150,000 | \$5,375,000 | + 70.6% | \$4,495,000 | \$4,500,000 | + 0.1% |
| 92069 – San Marcos South | \$945,000 | \$806,000 | - 14.7% | \$892,500 | \$920,000 | + 3.1% |
| 92070 – Santa Ysabel | \$0 | \$0 | | \$815,000 | \$847,500 | + 4.0% |
| 92071 – Santee | \$683,500 | \$750,000 | + 9.7% | \$727,850 | \$775,000 | + 6.5% |
| 92075 – Solana Beach | \$1,250,000 | \$1,125,000 | - 10.0% | \$1,900,000 | \$1,987,575 | + 4.6% |
| 92078 – San Marcos South | \$735,000 | \$1,025,000 | + 39.5% | \$915,000 | \$963,450 | + 5.3% |
| 92081 – Vista South | \$800,000 | \$850,000 | + 6.3% | \$885,000 | \$894,000 | + 1.0% |
| 92082 – Valley Center | \$913,000 | \$872,500 | - 4.4% | \$860,000 | \$922,000 | + 7.2% |
| 92083 – Vista West | \$668,500 | \$666,000 | - 0.4% | \$685,000 | \$805,000 | + 17.5% |
| 92084 – Vista East | \$891,625 | \$800,000 | - 10.3% | \$850,000 | \$900,000 | + 5.9% |
| 92086 – Warner Springs | \$216,000 | \$0 | - 100.0% | \$579,500 | \$541,000 | - 6.6% |
| 92091 – Rancho Santa Fe | \$3,875,000 | \$5,251,000 | + 35.5% | \$1,700,000 | \$1,812,500 | + 6.6% |



Median Sales Price by Area

| | Len | der-Mediated | l | | Traditional | |
|--------------------------------------|----------------------------|----------------------------|---------|----------------------------|----------------------------|---------|
| | 01-2023 through 12-2023 | 01-2024 through 12-2024 | +/- | 01-2023 through 12-2023 | 01-2024 through 12-2024 | +/- |
| 92101 – Downtown | \$925,000 | \$586,000 | - 36.6% | \$740,000 | \$730,000 | - 1.4% |
| 92102 – Golden Hills | \$575,000 | \$727,500 | + 26.5% | \$710,000 | \$700,000 | - 1.4% |
| 92103 – Hillcrest, Mission Hills | \$1,365,000 | \$1,365,000 | 0.0% | \$1,071,250 | \$995,000 | - 7.1% |
| 92104 – North Park | \$597,500 | \$945,000 | + 58.2% | \$800,000 | \$825,500 | + 3.2% |
| 92105 – City Heights | \$566,000 | \$600,750 | + 6.1% | \$612,500 | \$685,120 | + 11.9% |
| 92106 – Point Loma | \$1,770,000 | \$1,620,000 | - 8.5% | \$1,625,000 | \$1,725,000 | + 6.2% |
| 92107 – Ocean Beach | \$1,064,500 | \$1,050,000 | - 1.4% | \$1,400,000 | \$1,327,450 | - 5.2% |
| 92108 – Mission Valley | \$515,000 | \$535,000 | + 3.9% | \$575,000 | \$615,000 | + 7.0% |
| 92109 – Pacific Beach, Mission Beach | \$1,787,500 | \$1,428,000 | - 20.1% | \$1,395,000 | \$1,497,000 | + 7.3% |
| 92110 – Morena | \$617,500 | \$567,500 | - 8.1% | \$790,000 | \$760,000 | - 3.8% |
| 92111 – Linda Vista | \$840,000 | \$905,000 | + 7.7% | \$840,000 | \$940,000 | + 11.9% |
| 92113 – Logan Heights | \$535,000 | \$571,000 | + 6.7% | \$635,000 | \$647,800 | + 2.0% |
| 92114 – Encanto | \$625,000 | \$620,000 | - 0.8% | \$699,613 | \$751,500 | + 7.4% |
| 92115 – College | \$720,000 | \$777,500 | + 8.0% | \$762,000 | \$799,000 | + 4.9% |
| 92116 – Kensington, Normal Heights | \$670,000 | \$808,500 | + 20.7% | \$915,000 | \$1,004,450 | + 9.8% |
| 92117 – Clairemont | \$915,000 | \$1,073,000 | + 17.3% | \$1,000,000 | \$1,141,850 | + 14.2% |
| 92118 - Coronado | \$3,000,000 | \$2,425,000 | - 19.2% | \$2,297,500 | \$2,437,500 | + 6.1% |
| 92119 – San Carlos | \$891,000 | \$877,400 | - 1.5% | \$896,750 | \$982,000 | + 9.5% |
| 92120 – Allied Gardens, Del Cerro | \$980,000 | \$832,500 | - 15.1% | \$955,000 | \$1,050,000 | + 9.9% |
| 92121 – Sorrento Valley | \$1,242,000 | \$780,000 | - 37.2% | \$1,330,000 | \$915,000 | - 31.2% |
| 92122 – University City | \$719,000 | \$700,000 | - 2.6% | \$822,000 | \$926,000 | + 12.7% |
| 92123 - Serra Mesa | \$810,000 | \$917,500 | + 13.3% | \$895,000 | \$956,000 | + 6.8% |
| 92124 – Tierrasanta | \$1,000,000 | \$1,083,500 | + 8.3% | \$895,000 | \$980,000 | + 9.5% |
| 92126 – Mira Mesa | \$880,000 | \$775,000 | - 11.9% | \$903,500 | \$962,500 | + 6.5% |
| 92127 – Rancho Bernardo West | \$1,230,500 | \$750,000 | - 39.0% | \$1,361,000 | \$1,700,000 | + 24.9% |
| 92128 – Rancho Bernardo East | \$880,000 | \$890,000 | + 1.1% | \$879,000 | \$900,000 | + 2.4% |
| 92129 – Penasquitos | \$980,000 | \$1,525,000 | + 55.6% | \$1,192,000 | \$1,385,500 | + 16.2% |
| 92130 – Carmel Valley | \$1,715,000 | \$1,880,000 | + 9.6% | \$1,705,000 | \$1,950,000 | + 14.4% |
| 92131 – Scripps Ranch | \$1,431,000 | \$1,401,000 | - 2.1% | \$1,265,000 | \$1,350,000 | + 6.7% |
| 92139 – Paradise Hills | \$617,500 | \$640,000 | + 3.6% | \$630,000 | \$702,500 | + 11.5% |
| 92154 – Nestor | \$650,000 | \$681,500 | + 4.8% | \$680,000 | \$735,000 | + 8.1% |
| 92173 – San Ysidro | \$436,000 | \$420,000 | - 3.7% | \$450,000 | \$525,000 | + 16.7% |

